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VISHWAS MAHESHWARI

KEY SKILLS Project Management • Operational Efficiency • Business Analysis • Cross-Functional Execution • Fundraising Support • Cost Optimization • Process Design • Stakeholder Management • AI Workflow Automation • GenAI Tools • Agentic AI (Learning) • CRM & Reporting Systems • No-Code Solutions • Data-Driven Decision Making • Team & Vendor Coordination • Shopify • WordPress • N8N

EXPERIENCE

VivaValet, USA

Feb2024-Current

Role: **Head of Project Management/Chief of Staff (Remote)**

- Directed the execution of **40+ cross-functional projects** end-to-end, translating founder priorities into tangible business outcomes across Tech, Sales, Marketing, and Operations.
- **Improved organizational efficiency by 30%** through strategic tooling (full setup of HubSpot CRM/Automation, Slack, ClickUp and Dialpad) and implementing AI-assisted workflows. Further optimized the budget by **reducing technology, marketing, and legal labor** by successfully building a key tech team in India and establishing efficient freelance and vendor relationships.
- Managed comprehensive **fundraising operations**, preparing the full data room, and handling the initial **100+ investor engagements** through consistent follow-up, document control, and detailed reporting; acted as the Founders' operational lead, managing all mission-critical needs outside of day-to-day management

ACVE MANAGEMENT SOLUTIONS

April2018–Jan2024

Role: **Founder**

- **Delivered 70+ client projects end to end**, owning the full lifecycle—from lead generation to scoping, execution, delivery, and long-term support.
- **Led a 10-person internal team plus multiple external vendors**, ensuring projects were shipped on time, within budget, and with consistent quality across software, automation, and business development work.
- **Built long-term client relationships and improved efficiency by up to 30%**, driving retention (2.5-year average lifecycle) through reliable delivery, workflow redesign, and automation-led optimizations.

RENB SOLUTIONS

June2016–March2018

Role: **VP Business Practice**

- **Partnered with 15+ funding agencies and 10+ domain specialists** (legal, digital, product, finance) to build a functional startup support ecosystem.
- **Delivered workshops for 25 incubator startups** on idea validation, business modeling, and financial valuation.

- **Headed the virtual incubation program**, leading a **15-member cross-functional team** (partners, mentors, and vendors) to execute all program modules on time and with high participant satisfaction.

XL DYNAMICS INDIA PVT. LTD.

Feb2013- July2015

Role: **Associate Analyst**

- Accomplished a rate of 90% closing loans with minimal errors by working closely and maintaining quality relationships with title companies, brokers, and staff.
- Improved up to 15% efficiency by conducting process audits, removing redundant processes, and repeating tasks.

EDUCATION [IPS ACADEMY – INDIA – MBA]

Major: Finance

[PIMR – INDIA – BBA]

Major: Finance

[CFAI – US – CFA]

Level 2 CFA Pass

CERTIFICATES [AI Agents for Everyday Professionals]

LinkedIn

[Agile Project Management]

University of Colorado Boulder

[Fundamentals of Agile Project Management]

Project Management Institute

[The Basics of Scrum]

Project Management Institute

[Project Management Foundations]

LinkedIn

[Operational Excellence Foundations]

LinkedIn

[Six Sigma Foundations]

LinkedIn
